

**IFB03-659972-23**  
**Material Handling Equipment, Maint & Repair**  
**May 7, 2003 @ 2:00 pm**

Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
1		BATTERY CHARGER \$ _____ Alltech Electronics Model AAE24-850G3BCE Serial #9010928	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
2		BATTERY CHARGER \$ _____ Alltech Electronics Model AAE24-850G3BCE Serial #9010591	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
3		BATTERY CHARGER \$ _____ Berg Gibson Model L100C2G Serial #12123	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
4		BATTERY CHARGER \$ _____ Battery Mate Model 1050H3-18C Serial #401CS88962	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
5		FORKLIFT, NARROW AISLE STAND-UP \$ _____ Hyster Model N30X30XMR3 Serial #C470N01659Y (No. 3)	\$60.x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
6		FORKLIFT, NARROW AISLE STAND-UP \$ _____ Hyster Model N30X30XMR3 Serial #C470N01656Y (No.5)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
7		FORKLIFT, SIT-DOWN DOUBLE MAST \$ _____ Yale Model ERC-050RGN36TV084 Serial #E108V16175Y (No. 4)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00

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8		PALLET JACK \$ _____ Schrech Model LLP-E Serial #13003-4	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
9		PALLET JACK \$ _____ Hyster Model W40XT Serial #A218H08009Y (No. 1)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
10		PALLET JACK \$ _____ Hyster Model W40XT Serial #A218H07864 (No. 2)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
11		PALLET JACK \$ _____ Hyster Model W40XT Serial #A218H07866Y (No. 6)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
12		PALLET JACK \$ _____ Hyster Model W40XT Serial #A218H07865Y (No. 7)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
		FAIRFAX COUNTY PUBLIC SCHOOLS (FCPS) RECEIVING DEPARTMENT 6800-B Industrial Road, Springfield, VA 22151 (Items13 - 38)						
13		BATTERY CHARGER \$ _____ Battery Mate Model 1050H3-18C Serial #401CS88961 (No. 17)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
14		BATTERY CHARGER \$ _____ Ferro Line Model FL6-450 Serial #907936 (No. 18)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
15		BATTERY CHARGER \$ _____ Ferro Line Model FL6-450 Serial #908968 (No. 19)	\$30x6					

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	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
16		BATTERY CHARGER \$ _____ Berg Gibson Model L100-02G Serial #12127 (No. 24)	\$30x6					
	Alliance Material Handling				\$180.00			\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
17		BATTERY CHARGER \$ _____ Hertner Model 3SE12-775 Serial #DD9776 (No. 27)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
18		BATTERY CHARGER \$ _____ Hertner Model 3TE24-775 Serial #DD9778 (No. 28)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
19		BATTERY CHARGER \$ _____ Yale Model 3-YF-12-450 Serial #YFD0872 (No. 30)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
20		BATTERY CHARGER \$ _____ Yale Model 3-YF-12-450 Serial #YFD0871 (No. 31)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
21		BATTERY CHARGER \$ _____ Ferro Line Model GTC18-725SI Serial #91G2940 (No. 32)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
22		BATTERY CHARGER \$ _____ Legacy Power Model 1B12-750L Serial #192214	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
23		BATTERY CHARGER, 24 VOLT \$ _____ Exide Single Shift Model SSC-12-5502 (No. 33)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00

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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
24		FORKLIFT, NARROW AISLE, STAND-UP \$ _____ Raymond Model EASI Serial #ET-B-00-09459 (Truck #16)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
25		FORKLIFT, NARROW AISLE, STAND-UP \$ _____ Raymond Model EASI Serial #ET-B-00-09460 (Truck #15)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
26		FORKLIFT, NARROW AISLE, STAND-UP, TRIPLE MAST \$ _____ Raymond Model 211-RA30TT Serial #021D-91-06085 (Truck #44)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
27		FORKLIFT, SIT-DOWN, DOUBLE MAST \$ _____ Yale Model ERC-050RGN36TV084 Serial # E108V16174Y (Truck #4)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
28		FORKLIFT, SIT-DOWN, TRIPLE MAST \$ _____ Yale Model ERC050JAN48SE083 Serial #N438190 (Truck #11)	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
29		FORKLIFT, STAND-UP, REACH TRUCK \$ _____ Raymond Model EASI Serial #ET-B-98-05895	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
30		PALLET JACK \$ _____ Yale Model MPB040ACN24C2748 Serial #A827N24122W (Truck #5)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
31		PALLET JACK \$ _____ Yale Model MPB040ACN24C2748 Serial #A827N24123W (Truck #1)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
32		PALLET JACK \$ _____ Yaler Model MPB040ACN24C2748 Serial # A827N24121W (Truck #20)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00

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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
33		PALLET JACK \$ _____ Schrech LLP-E Serial #14675 (Truck #14)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
34		PALLET JACK \$ _____ Raymond Model 111TM-F60L Serial #111-94-13486 (Truck #45)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
35		WORK SAVER TUG \$ _____ Yale Model NTWR700LAN24C Serial #N420975 (Truck #12)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
36		WORK SAVER TUG \$ _____ Yale Model NTWR700LAN24C Serial #N420974 (Truck #13)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
37		PALLET JACK \$ _____ Hyster Model W40XT Serial #A827N24123W (Truck #7)	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
38		BATTERY CHARGER \$ _____ Legacy Model LG3B12 Serial #YA26475 (No. 26)	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
		FAIRFAX COUNTY PUBLIC SCHOOLS (FCPS) FOOD SERVICES CENTER (WOODSON COMPLEX) (Items 39 - 57) 9515 Main Street, Fairfax, VA 22031						
39		BATTERY CHARGER \$ _____ Exide Model HR58375-2-1-IB	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
40		BATTERY CHARGER \$ _____ Exide Model HR58376-3	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
41		BATTERY CHARGER \$ _____ Exide Model HR58375-2-3-IB	\$30x6					

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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
42		BATTERY CHARGER \$ _____ Exide Model HR58375-2-2-IB	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
43		BATTERY CHARGER \$ _____ GNB Model GTC 12-725T1 Serial #86K3423	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
44		BATTERY CHARGER \$ _____ Giant Model LG125502 Serial #9930298	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
45		BATTERY CHARGER \$ _____ Hertner Model 3SE12-775 Serial #DD9776	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
46		BATTERY CHARGER \$ _____ Hawker Model JG18750F3B Serial #99M14124	\$30x6					
	Alliance Material Handling				\$180.00		Net 30 Days	\$180.00
	CFE Equipment				\$120.00		Net 30 Days	\$120.00
47		FORKLIFT, DOUBLE REACH \$ _____ Crown Model 25RDTT Serial #H10093	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
48		FORKLIFT, DOUBLE REACH \$ _____ Raymond Serial #020-86-258099	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00
49		FORKLIFT, DOUBLE REACH \$ _____ Crown Model RD5020-30 Serial #1A212991	\$60x6					
	Alliance Material Handling				\$360.00		Net 30 Days	\$360.00
	CFE Equipment				\$360.00		Net 30 Days	\$360.00

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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
50		PALLET JACK \$ _____ Crown Model 40PE-S Serial #H10097	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
51		PALLET JACK \$ _____ Crown Model 40GPW-4-14 Serial #7A131524	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
52		PALLET JACK \$ _____ Crown Model 40GPW-4-14 Serial #7A131525	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
53		PALLET JACK \$ _____ Crown Model 40PW-S Serial #H10096-2	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
54		PALLET JACK \$ _____ Crown Model 40PW-S Serial #H10096-1	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
55		PALLET JACK \$ _____ Crown Model PE3520-60 Serial #6A125520	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
56		PALLET JACK \$ _____ Crown Model 40GPW-4-14 Serial #7A128729	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
57		PALLET JACK \$ _____ Crown Model 40GPW-4-14 Serial #7A126490	\$50x6					
	Alliance Material Handling				\$300.00		Net 30 Days	\$300.00
	CFE Equipment				\$270.00		Net 30 Days	\$270.00
		FAIRFAX COUNTY PUBLIC SCHOOLS (FCPS) RECEIVING DEPARTMENT 6800-B Industrial Road, Springfield, VA 22151 (Items 58 - 64)						

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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
				No. of Calls Per Year Estimated	Preventive Maint. Cost Per Call			
58		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #1) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
59		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #2) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
60		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #3) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00



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Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
61		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #4) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
62		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #5) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
63		DOCK LEVELER, POWER RAMP \$ _____ \$ _____ (Dock #6) Capacity: 20,000 LBS, 68 Inches System, Inc. Model 201						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
64		SLIP SHEET MACHINE \$ _____ \$ _____ Hoover Universal Model 50PPHP Serial #860063						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
		FAIRFAX COUNTY PUBLIC SCHOOLS (FCPS) FOOD SERVICE CENTER (WOODSON COMPLEX) (Items 65 – 66) 9515 Main Street, Fairfax, VA 22031						
65		DOCK LEVELER \$ _____ \$ _____ Capacity: 30,000 LBS, 18 Inch Lift Pioneer Model P61030 Serial #P66729						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
66		DOCK LEVELER 30 \$ _____ \$ _____ Capacity: 30,000 LBS, 18 inch Lift Pioneer Model P61030 Serial #P66728						
	Alliance Material Handling			2	\$40.00		Net 30 Days	\$80.00
	CFE Equipment			2	\$100.00		Net 30 Days	\$200.00
67		<b>TOTAL BID FOR PREVENTIVE MAINTENANCE</b>						
	Alliance Material Handling	<b>\$15,660.00</b>						
	CFE Equipment	<b>\$14,670.00</b>						

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May 7, 2003 @ 2:00 pm

Item No.	Vendor Name	Description	Qty	Unit	Unit Price	Delivery	Terms	Extended Price
				Annual Labor Hours	Labor Rate			
68		LABOR RATE FACTORY-TRAINED TECHNICIANS						
	Alliance Material Handling			400 Hours	\$65.00			\$26,000.00
	CFE Equipment			400 Hours	\$60.00			\$24,000.00
				Annual Repair Parts Cost	Percentage Discount off MFG'S List Price	Total Cost of Repair Parts Per Year		
69		PERCENTAGE DISCOUNT FROM MANUFACTURER'S LIST PRICE FOR PARTS						
	Alliance Material Handling			\$4,000.00	Current Market Value	Current Market Value		\$4,000.00
	CFE Equipment			\$4,000.00	5%	\$3,800.00		\$3,800.00
70								